

Partnership against Plastic Pollution

Role Instructions

Overview

The Global Water Alliance (GWA), the Blue Oceans Institute (BOI), and the Partnership for Clean Seas (PCS) are three independently run Internationally run Environmental Non-Governmental Organizations (ENGOS). Recently, these three organizations received a memorandum from United Nations Environment Program (UNEP). UNEP is hosting the upcoming session for the Intergovernmental Negotiating Committee (INC) on Plastic Pollution “to develop an international and legally binding instrument on plastic pollution, including in the marine environment, with ambitions to complete the negotiations by end of 2024.”¹ UNEP made historic headway recently, when countries agreed to a market-based mechanism to actively clean the oceans from plastics.

Per the agreed upon stipulations, a license has been tendered that would pay ENGOS \$1 (USD) per ton of plastic the organizations are able to remove from international waters. UNEP has provided models for four possible avenues by which the ENGOS could collaborate including the estimated tons of plastic different partnerships would entail. While UNEP is indifferent as to how the organizations collaborate or split funding received, the total amount of fees paid cannot be amended without a complete reworking of the agreement.

Together the three organizations estimated the profits based on different collaboration models for a Partnership against Plastic Pollution. Costs have already been deducted; you don’t need to consider costs at all and can treat the numbers as net profits. You only need to consider whether and how to cooperate and, if so, how to split the profits.

Options	ENGOS Involved	Profits
1	BOI & GWA	\$105 million/year
2	BOI & PCS	\$75 million/year
3	PCS & GWA	\$35 million/year
4	GWA, PCS, & BOI	\$110 million/year

Representatives of all three ENGOS have agreed to meet prior to the session UNEP is hosting to determine how they will work together remove the plastic from the oceans. Each representative has been instructed by their ENGO to procure the highest amount for their organization.

¹ “Intergovernmental Negotiating Committee on Plastic Pollution.” UN Environment Programme, <http://www.unep.org/inc-plastic-pollution>. This exercise is based on the work by Howard Raiffa and Lawrence Susskind. It was adjusted by Anselm Dannecker, Leah Kessler, and Monica Giannone at the Negotiation and Conflict Resolution Collaboratory (NCRC), Center for Public Leadership, Harvard Kennedy School as part of the NCRC climate simulations and case series under the sponsorship of Brian Mandell. The authors want to thank Gabrielle Bacon for supporting the creation of the series.

Rules and Procedures

- Only one of the four options can be agreed upon: There can be a two-way or a three-way agreement. For any two-way agreement, the excluded party will receive \$0.
- If parties agree to none of the options, the deal will not go forward: No fees will be collected by any of the ENGOs.
- It is up to the ENGOs how to allocate the fees, and the results (box to the right) must list this.
- Negotiations last 30 minutes. Any two of the three representatives are allowed to speak privately, but any “sidebars” may only last 5 minutes each.
- Oral agreements are not binding, but once a valid agreement has been signed in the box on the right, it's binding.
- Two of three representatives can sign a deal at any time, ending negotiations and leaving the third ENGO with \$0.

Your Deal

Please submit your agreement online. It will ask for the following information.

Did you reach an agreement?

☐ Y ☐ N

If so, which cooperation option did you agree on?

How much \$(in mn) does your ENGO get?

\$	\$	\$
GWA	BOI	PCS